Dr. Ahmed Mohamed Abdelrahman

Executive Consultant, Trainer & Lecturer

Professional Profile | Consulting, Executive Training & Capability Development



25+ years • 1,000+ training programs • Governance-manual experience across 32 entities

Riyadh, Saudi Arabia

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Professional Overview

Executive consultant, trainer and lecturer with more than 25 years in strategy, governance, business development, marketing, human resources and organizational development. The practice combines consulting delivery, content design and executive training with responsible AI applications in analysis, reporting, decision support and learning.

Consulting Capabilities

Strategic Planning & Vision 2030 Alignment

Formulating corporate strategies, market penetration plans, and institutional roadmaps aligned with national transformation objectives.

Organizational Restructuring & TOM Design

Designing agile Target Operating Models, corporate structures, and clear job profiles to eliminate overlap and maximize operational efficiency.

Governance Handbooks & DoA Matrices

Authoring corporate governance handbooks, committee charters, and financial/administrative Delegation of Authority matrices ensuring compliance.

Strategic HR Governance & Workforce Localization

Building technical competency frameworks, succession systems, and grading structures compliant with national localization objectives.

Performance Management & KPI Frameworks

Constructing Balanced Scorecards (BSC) and executive dashboards linking strategic goals directly to departmental operations.

Institutional Change & Applied AI Strategy

Guiding cultural change management and providing advisory on leveraging generative AI tools for strategic analytics and decision workflows.

Business Development & Strategic Marketing

Market positioning strategies, commercial growth planning, sales team empowerment, and high-impact business model design.

Corporate Risk & Crisis Management

Developing institutional crisis scenarios, operational risk assessments, and business continuity plans (as applied in banking).

Process Optimization & Supply Chain Excellence

Business process re-engineering, Kaizen and 5S deployment, waste reduction, and operational streamlining across logistics and service sectors.

Projects & Professional Experience

Ministry of Human Resources (HRSD)

Technical Competencies Framework and Saudization Alignment for Labor Affairs Agency.

Riyadh Municipality

Projects Agency Restructuring, Operational Workflow Re-engineering & Governance Manual.

Banque Saudi Fransi (BSF)

Executive Advisory & Lecturing in Crisis, Financial Risk & Strategic Scenario Management.

Ministry of Justice (via Dolf Tech)

KPI Performance Evaluation Framework and Comprehensive Training Needs Analysis (TNA).

Excellence Colleges Company

Curriculum Development and Execution of Interactive Labor Culture Training Programs.

Royal Commission for Jubail & Yanbu

Employee Performance Transformation, Facilities Management & Institutional Culture.

Ministry of Hajj and Umrah

Talent Development Content Architecture and Crowd/Events Management Systems.

Al Ajlan

Corporate Governance Handbook, DoA Matrix, Marketing Strategy & Nationwide Sales Team Training.

Albazai Automotive

Principal consultant and executor of organizational restructuring across all departments, including design and delivery of the agreed project outputs.

- Structures, job analysis, role profiles and competencies.
- Policies, procedures, delegated authorities, SOPs and employee handbook.
- Classification, grades, pay, compensation, benefits and market comparisons.
- Performance, training, reporting, talent, recruitment, career paths, succession and HR budgeting.

Central Bank of Libya

Comprehensive Strategic Development Plan for Performance, Productivity & Governance.

European Quality Company

Institutional Preparation Project for EFQM Institutional Excellence Certification.

Al Nashmi Engineering Consultancy

Corporate Governance Manual, Commercial Development & Organizational Restructuring.

Ministry of Manpower

Corporate Governance Program Implementation & Board/Committee Charters Authoring.

Telecom Egypt

Institutional Preparation & Quality Auditing for ISO 9001:2015 Quality Certification.

Arab Contractors Hospital Complex

Strategic Marketing Sector Establishment, Institutional Positioning & Growth Programs.

Ministry of Education

Nationwide Teacher Professional Training & Institutional Performance Evaluation Systems.

Ministry of Local Development

Crisis Management Departments Restructuring & Emergency Operations Command Rooms.

Baghdad Governorate

Second-Tier Leadership Preparation, Executive Grooming & Competency Programs.

National Council for Women

Women Entrepreneurship, Leadership Mentoring, and Professional Empowerment Initiatives.

Ministry of Municipal & Rural Affairs and Housing

Employee performance development and facilities-management capability building.

Ministry of Youth & Sports

Organizational change and development, with institutional marketing experience.

Riyadh Steel

Governance strategy development, 5S implementation and training.

Institute of Public Administration

Consulting and executive training in strategy, marketing and human resources.

General Authority for the Care of the Two Holy Mosques

Training in event management and effective communication.

Arab Academy for Science, Technology & Maritime Transport

Teaching, lectures and consulting in business and governance.

Talal Abu-Ghazaleh

Performance development, business, marketing and governance.

ProMedia

Administrative training and business-process improvement.

BCTS Consulting

Market positioning and commercial growth.

Global Horizon

Supply-chain and business-development consulting and training.

African Nile

Leadership, entrepreneurship and business consulting.

Greenland Dairy Products

Marketing management and branch market development.

Political-marketing assignments

Assignments for organizations and public figures in Egypt, Iraq, Saudi Arabia and the UAE.

Methodology: Learn & Build

Diagnose → Design → Develop → Enable → Deliver → Improve. Follow-up and impact measurement depend on scope and available data.

Executive Training & Capability Development

Training pathways and topics, not academic degrees. Duration, examinations, accreditation and awarding-body requirements are defined separately.

Leadership & Strategy

- General Management
- Business Management
- Administrative Planning
- Strategic Planning
- Strategic Management
- Blue Ocean Strategy

- Business Models & Plans
- Analytical & Strategic Thinking
- Administrative Leadership
- Future Managers & Second-Line Leaders
- Managing Direct Reports
- Management by Objectives
- Public Leadership & Statesmanship
- The Seven Habits in Management & Leadership
- MBA-Related Business Skills — Non-Degree Training
- Executive AI Leadership

Governance, Quality & Excellence

- Business Ethics & Governance
- Corporate Governance & Delegation of Authority
- Governance & Sustainable Development
- Corporate Social Responsibility
- Kaizen & Continuous Improvement
- Leadership Excellence & the EFQM Framework
- Preparation for ISO 9001:2015 Implementation
- Corporate Consulting Skills
- KPIs & OKRs
- Performance Evaluation

HR & Intellectual Capital

- Human Resource Management
- From HR to Intellectual Capital
- Organizational Culture Transformation
- Change Management
- Knowledge Management
- Workplace Environment Management
- HR Consulting Skills
- Advanced HR & People Analytics
- Interview Skills
- Career Guidance & Counseling

Business, Marketing & Sales

• Marketing Strategies

• Green Marketing

• Internal Marketing

• Sustainable Marketing

• Brand Guidelines

• Consumer Behavior

• Services Marketing

• Real Estate Marketing

• Property Management

• Sales Skills

Customers, Communication & PR

• Customer Care & Relationships

• Customer Loyalty Programs

• Customer Service

• Public Relations & Etiquette

• Personal & Professional Etiquette

• Corporate Reputation Management

• Internal & External Communication

• Protocol, Reception & Crowd Management

• Effective Communication

Projects, Risk & Operations

• Crisis Management & Decision-Making

• Risk & Business Continuity

• Event & Initiative Management

• Crowd Management

• Project Management — PMP Fundamentals

• Project Management & Agile

• Administrative Organization

• Administrative Control & Direction

• Technical Follow-Up

• Educational Institution Management

Secretarial & Office Management

• Secretarial Practice

• Executive Secretarial & Office Management

• Report Writing

• Time Management

Professional Development & Coaching

• Self-Management

• Personal Development

• Effective Negotiation

• Presentation Skills

• Train-the-Trainer & Knowledge Transfer

• Personality Analysis

• CV Preparation

• Problem Analysis & Solving

• Creative & Innovative Thinking

• Emotional Intelligence

• Workplace Stress Management

• Wellness Management

• Professional Ethics

• Life Coaching

• Business Coaching

• Psychological Preparation for Sport

Training Organizations & Experience

Relationships include beneficiaries, educational institutions and training or implementation partners; inclusion does not imply formal endorsement or exclusivity.

• Arab Academy for Science, Technology & Maritime Transport

• Procter & Gamble (P&G)

• RAIA Training & Consulting Academy

• PEMEC Training & Consulting

• American University of Science & Technology

• Ministry of Manpower — Egypt

- TAG Training
- Housing & Development Bank
- British Egyptian Institute (ELI)
- Arab Contractors Hospital
- Telecom Egypt
- Royal Commission in Jubail
- Ministry of Municipal Affairs & Housing — Saudi Arabia
- Central Bank of Libya
- Nile Media Center
- Legal Academy
- Commercial Syndicate — Training Institute
- Banque Misr — Training Sector
- Faculty of Nursing — Suez Canal University
- Faculty of Medicine — Tanta University
- Faculty of Commerce — Cairo University
- Faculty of Commerce — Ain Shams University
- ACTS Training & Consulting
- Marine Ropes Company — Port Said Port
- Resala Training
- Central Bank of Sudan
- Ministry of Finance — Sudan
- ProMedia — Kuwait & Saudi Arabia
- Al Nasr Academy
- Othman Group
- Next Training
- HPA Training
- Egyptian Cultural Institute
- IMS Consulting
- MEC Consulting
- Maysan Human Resource Development — Iraq
- Kawader Consulting & Training — Saudi Arabia
- Harvard Academy
- ADVISORY Consulting — Iraq

• Al Multaqa Training — Saudi Arabia

• Radio Smart Training — Egypt & Saudi Arabia

• Al Moallem Academy — Saudi Arabia

• American Institute of Professional Studies

• Dar Al Holoul Consulting — Iraq

• International Institute for Planning, Management & Development — UAE

• Leadership Excellence Consulting & Training — Saudi Arabia

• European Quality — UAE, Saudi Arabia & Kuwait

• The Saudi Investment Bank (SAIB)

• Health Holding Company

• Banque Saudi Fransi (BSF)

• Institute of Public Administration — Saudi Arabia

• Ministry of Hajj & Umrah

• General Authority for the Care of the Two Holy Mosques

• Al Ajlan

• Colleges of Excellence

• Ministry of Education — Egypt

• Baghdad Governorate

• National Council for Women

• Global Horizon

• African Nile

Applied AI in Management, Leadership & Learning

Developed and demonstrated a working project titled “Automating Corporate Governance to Achieve Excellence in Vision 2030” within the Kanz AI Hackathon. It connects consulting expertise with analysis, reporting, review of alternatives and learning design under confidentiality, validation and human oversight.

Academic & Professional Credentials

Doctor of Business Administration (DBA) - Marketing | Ain Shams University, Egypt.

Doctor of Philosophy (PhD) - Business Administration (HR Specialization) | Cornell College, USA.

Master of Public Administration (MPA) | Arab Academy for Science & Technology (AAST) (Governmental & Public Sector).

Bachelor of Commerce (Accounting) | Suez Canal University, Egypt.

Applied innovation within the Kanz AI Hackathon: development and demonstration of a working governance-automation project.

PMP: Project Management Professional certified by Project Management Institute (PMI).

ISO 9001:2015: Quality Management Systems Lead Auditor certified by IRCA (Reg: A17980).

IBDL: International Business Driving License Certified Master Trainer (Reg: 001976).

International HR Diploma: University of Oregon, United States.

Engagements & Contact

Defined-scope consulting • Executive training • Retained advisory • Learning-content design and internal enablement.

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