

DR. AHMED MOHAMED ABDELRAHMAN

Business & Governance Consultant | AI-Enabled Executive Training, HR & Marketing Excellence | Vision 2030 Aligned | 25+ Yrs MENA | PhD | KSA

+966 55 304 60 97 | +966 54 808 53 18 | d.ahmedabdelrahman@yahoo.com | dr.ahmedma78@gmail.com

Riyadh, Saudi Arabia | LinkedIn: <https://www.linkedin.com/in/dr-ahmedabdelrahman-strategist/>

EXECUTIVE SUMMARY

Executive Business Strategy Consultant and PhD Academic with 25+ years driving organizational transformation, governance excellence, Business & Marketing Development, and AI-enabled management innovation across the MENA region. Actively aligned with Vision 2030 objectives through governance transformation, compliant workforce strategies, institutional capacity building, and responsible AI adoption. Architected comprehensive governance frameworks and strategic initiatives for government ministries, regulatory bodies, and multinational organizations. Demonstrated applied AI capability through the Kanz AI Training Hackathon, where an original AI-powered working project was developed and showcased for automating corporate governance to support Vision 2030 excellence. Delivered 1,000+ high-impact training programs

Target Roles: Senior Consultant | Consulting Partner | Director – HR & Organizational Development | Director of Learning & Development | Chief Governance Officer (CGO) | Executive AI Leadership Trainer

CORE COMPETENCIES

STRATEGIC LEADERSHIP, GOVERNANCE & AI-ENABLED TRANSFORMATION: Integrated Strategic Planning | Vision 2030 Alignment | NTP | Organizational Restructuring | Business Transformation | Change Management | Corporate Governance | Public-Sector Modernization | Risk Management | KPI Development | Balanced Scorecard | Board & Committee Charters | DoA Matrix | ESG Reporting | Regulatory Compliance | AI-Enabled Decision Support | Responsible AI Governance | Human Oversight | AI Adoption Readiness | Corporate Governance Automation

HUMAN CAPITAL & ORGANIZATIONAL DEVELOPMENT: HR Strategy & Restructuring | Human Capital Development | Workforce Nationalization | Talent Nationalization | National Talent Pipeline | Women Empowerment Initiatives | Workforce Planning | Talent Management | Succession Planning | Compensation & Benefits | Executive Coaching | Leadership Development | TNA | Skills-Gap Analysis | Competency-Based Development | OKR Design | AI-Supported HR Analytics | People Analytics | LMS | Train-the-Trainer

BUSINESS DEVELOPMENT, DIGITAL TRANSFORMATION & EXECUTIVE TRAINING: Marketing Strategy | Market Penetration | Revenue Growth | Strategic Negotiation | Government Relations | Digital Transformation Strategy | HR Digital Transformation | Data-Driven Decision Making | AI-Assisted Strategic Analysis | AI-Supported Management Reporting | Corporate Training Programs | Executive Education | Crisis Management | Supply Chain | Operational Efficiency | Organizational Agility

PROFESSIONAL EXPERIENCE

Senior Consultant – Strategy, Training, HR & Business Development | 2000–Present

Multi-Sector Consulting Practice | Saudi Arabia, UAE, Egypt, Libya, Kuwait, Lebanon, Iraq, Oman, Sudan

Directed end-to-end HR, Training, and organizational development consulting for 500,000+ employee organizations across government and private sectors. Architected organizational structures, HR policies, SLA frameworks, and salary scales while driving strategic planning, workforce transformation, Vision 2030-aligned institutional capacity building, and AI-enabled management innovation. Applied AI-supported approaches where relevant to research, diagnostic assessment, governance automation, management reporting, HR and performance analysis, risk and scenario review, training design, and decision-support processes—while maintaining professional judgment, confidentiality and human accountability.

SELECTED STRATEGIC CONSULTING & TRAINING PROJECTS

- **Ministry of Justice (Dolf Technologies):** Governance guide, Training Needs Analysis, KPI Performance Evaluation and competency frameworks; AI-enabled opportunities for structured assessment and executive decision support.
- **Royal Commission for Jubail & Yanbu:** HR strategic transformation, business-culture change management and AI-informed capability-development opportunities.
- **Ministry of Municipality & Housing:** Facilities Management capacity building, performance development and AI-supported operational improvement considerations.
- **Riyadh Municipality:** Governance Manual, strategic restructuring of Projects Agency and operational workflow redesign; opportunities for AI-assisted reporting and process analysis.
- **Institute of Public Administration (IPA):** Strategy, Marketing and HR consulting and executive-level training delivery, including AI-enabled executive learning applications.
- **Ministry of Human Resources (HRSD):** General governance framework, Saudization-compliant regulatory guide and technical competencies assessment aligned with Vision 2030; AI-enabled workforce analysis and capability mapping considerations.
- **Al-Ajlan & Brothers Company:** Organizational Governance Handbook, Delegation of Authority matrix and business-culture transformation; responsible AI governance and automation opportunities.
- **Ministry of Hajj and Umrah:** Events and Crowd Management training programs with potential AI-supported planning and scenario-analysis applications.
- **Banque Saudi Fransi “BSF”:** Lecturer and consultant in crisis and risk management; AI-supported scenario review and executive risk analysis applications.
- **Albazai Automotive:** HR restructuring, governance project and HR analytics implementation; AI-enabled workforce insights and reporting opportunities.
- **General Authority for the Care of the Two Holy Mosques:** Event management and effective communication training.
- **Riyadh Steel Company:** Governance strategy development, 5S system implementation and training; process-improvement and AI-assisted operational analysis considerations.
- **Central Bank of Libya:** Strategic plan for performance and productivity enhancement and general governance framework.
- **Ministry of Manpower (Egypt):** Governance programs implementation, strategic development and committee charters in governance guide.

- **Ministry of Education (Egypt):** Corporate Governance Framework with 100% regulatory compliance and KPI systems development.
- **Ministry of Youth & Sports (Egypt):** Institutional marketing strategy design and organizational transformation.
- **Al Ain Municipality (UAE):** Institutional excellence certification project (European Quality).
- **Arab Academy for Science & Technology:** Governance management, business lecturing and consulting.
- **Talal Abu-Ghazaleh Group:** Performance development and business, marketing and governance consulting.
- **Al Nashmi Engineering (UAE):** Governance Manual, business development and administrative restructuring.
- **Promedia Company (KSA, Kuwait, Egypt):** Administrative training programs and business process improvement.
- **BCTS Business Consultancy (Lebanon):** Business Marketing Consultant – market positioning and commercial growth.
- **Global Horizon Company (KSA-UAE):** Supply Chain, Business and Development Consultant – advisory and training.
- **African Nile Foundation:** Leadership and entrepreneurship programs and business consulting.
- **National Council for Women (Egypt):** Mental Health, Psychological Support and Life Coaching advisory.
- **Greenland Dairy Products (Egypt):** Marketing Manager – branch-level marketing execution and market development.

KEY ACHIEVEMENTS & IMPACT

- **Governance Excellence:** Developed Corporate Governance Manuals for 32 entities; increased adherence from 70% to 95% with zero penalties over 24 months.
- **L&D at Scale:** Delivered 1,000+ training programs to professionals across MENA with 95%+ satisfaction rate.
- **Talent & Engagement:** Increased employee retention from 60% to 90% through integrated benefits, mental health programs and Corporate Happiness initiatives.
- **Revenue & Cost Impact:** Drove revenue growth from 20% to 50% via market penetration; achieved 20% cost savings through process streamlining.
- **Service Excellence:** Reduced customer complaints by 53% through intensive onboarding and frontline capability building.
- **Talent Acquisition:** Achieved 98% hiring efficiency for critical roles within a 90-day window across multiple entities.
- **Applied AI Innovation:** Built and showcased an original AI-powered working project focused on automating corporate governance to support Vision 2030 excellence.

EDUCATION

Doctor of Business Administration (DBA) | Marketing Specialization | Ain Shams University, Egypt | 2021

Doctor of Philosophy (Online) (PhD) | Business Administration – HR Specialization | Cornell College, USA | 2013

Master of Public Administration (MPA) | Arab Academy for Science & Technology (AAST), Egypt | 2010 | Specialization: Public, Governmental & Semi-Governmental Institutions

Bachelor of Commerce | Accounting | Suez Canal University, Ismailia, Egypt | 1999

PROFESSIONAL CERTIFICATIONS

Artificial Intelligence & Applied Innovation: AI Training Hackathon – Workshop Completion Certificate, Kanz AI in collaboration with Lebanese American University Academy of Continuing Education and the Saudi Ministry of Human Resources and Social Development, July 15, 2026. Built and showcased an original AI-powered working project: “Automating Corporate Governance to Achieve Excellence in Vision 2030.” Certificate ID: KANZ-ADV-2819.

Project Management & Quality: Project Management Professional (PMP) | ISO 9001:2015 Lead Auditor IRCA-A17980 | IBDL Certified Trainer-001976

Training & Development: Certified International Trainer (Business, HR, Marketing, Entrepreneurship, Crisis Management: American Institute of Professional Studies) | TOT Certifications (University of Columbus, IMS) | Certified Managerial Instructor | Certified Entrepreneurship Instructor (UN Plan International)

Human Resources: International Diploma in HR (University of Oregon, USA, 2009) | HR & HRD Diplomas (Canadian Training Center, AMA Academy)

Specialized Diplomas: International Professional Diploma of Coaching (ASPIRE – Arab League) | Psychology & Sociology Diploma (Aspire Academy, 2009) | Marketing Diploma (Arab League, 2008) | Management & Political Science Diploma (Suez Canal University, 2007)

CLIENT PORTFOLIO (SELECTED)

Government: Institute of Public Administration Saudi Arabia | Saudi Ministries (Human Resources, Municipality & Housing, Justice) | Royal Commission for Jubail & Yanbu | Egyptian Ministries (Manpower, Education, Youth & Sports) | National Council for Women Egypt | Dubai Police | Dubai Airports | Al Ain Municipality

Corporate: Procter & Gamble | Misr Bank | Al-Ajlan & Brothers | Albazai Automotive | Othman Group | Al Futtaim | Americana Group | Diar Development | RAYA Academy | BSF | Telecom Egypt | Bank of Egypt | Vodafone Egypt

Consulting & Training: Talal Abu-Ghazaleh Group | European Quality Consulting UAE | ProMedia International | Leadership Excellence | Gulf Training Company | Dolf Technologies | Global Horizon | Euro Training Center | Harvard Training College London | American Institute of Professional Studies | EY

Academic: Arab Academy for Science & Technology | Suez Canal University | Telecom Egypt Training Institute | Commercial Union Training Center | Tanta University | Institute of Public Administration

LANGUAGES, TECHNOLOGY & PROFESSIONAL AFFILIATIONS

Languages: Arabic (Native) | English – TOEFL iBT: 89/120 | Professional Working Proficiency

Technology & Tools: MS Office Suite (Advanced) | Learning Management Systems (LMS) | HR Analytics & People Analytics Platforms | Survey & Assessment Tools | Data Analytics & Visualization Platforms | AI-enabled management and decision-support workflows

Professional Affiliations: IBDL Certified Trainer | IRCA Lead Auditor Member | PMI – PMP Credential Holder

Nationality: Egyptian | Location: Riyadh, Saudi Arabia | Work Authorization: Saudi Arabia (Work Permit Ready) | Travel: Extensive regional and international consulting engagements